



SEALED PROPOSALS RECEIVED IN THE DIVISION OF PURCHASES & SUPPLIES

**Golf Course Management Services**

**Proposal #24000548**

Approximate Annual Quantities – Not Guaranteed  
Furnish as requested for the period 7/1/24 – 6/30/26

Bidder #1: **Oliphant Golf Management**  
**Plover, WI.**

**Monthly Installments: \$16,665.00**  
**Total Base Management Fees: \$199,980.00 annually**

Bidder #2: **Advantage Property Management**  
**Flint, MI**

**Management Proposal: \$600,000 annually with a 5% increase for the second year.**  
**Lease proposal: \$70,000 annually with a 5% annual increase. APM will reinvest 1/3 of the \$70,000 back into the properties where there is a profit.**

Bidder #3: **Flushing Valley Golf Club**  
**Flushing, MI.**

**Investment Plan: “Flushing Valley Golf Club (Motown Golf) proposes to invest 2.2M into the City Golf Course over a minimum 10-year contract duration. This investment will cover the acquisition of equipment, operational expenses, and any necessary upgrades.”**

**Revenue Sharing: “Revenue Sharing: We suggest a revenue-sharing model, wherein 10% profits generated from the golf course green fees operations will be distributed between Flushing Valley Golf Club (Motown) and the city of Flint, ensuring a mutually beneficial partnership.”**

Bidder #4: **Flint City Golf**  
**Flint, MI**

**Proposal: \$125,000 annually (with respondent furnishing golf equipment**  
**Proposal: \$72,000 annually with the City furnishing golf equipment**

**A SPECIAL NOTE FROM THE PURCHASING DIVISION**

*Bid results posted are before evaluation team review and award recommendation.*



Bidder #5: **DTE Golf**  
**Maitland, FL**

**Professional Golf Maintenance (Swartz Creek Golf Course): \$652,000.00 annually**  
**Professional Golf Maintenance (Kearsley Golf Course): \$800,000.00 annually**  
**Total Monthly: \$121,000.00**  
**Total \$1,452,000.00**

Bidder #6: **Davey Golf**  
**Kent, OH**

**Total proposed amount: \$828,700.00**  
**Contract duration: Five (5) year agreement with three (3) one (1) year extension options.**

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